

I step into growth-stage companies as a fractional or interim CFO and build the financial clarity, forecasting discipline, and operating rhythm a business needs to scale, or to get through a gap without losing ground. Thirty years leading finance and operations across venture-backed, private-equity-owned, and middle-market businesses, most recently as CFO of a venture-backed life-sciences company that grew from \$9M to \$35M in two years.

30+

Years leading finance and operations

\$9M to \$35M

Revenue growth in two years, most recently as CFO

CFO, COO, CIO

Cross-functional perspective

CPA, BSIE

Finance meets operations

How I work

Fractional CFO

Two to four days a month, ongoing

Board and lender reporting, forecasting, pricing and margin discipline, cash management, and an operating cadence that holds between meetings.

Interim CFO

Full-time, three to nine months

Cover a departure, a leave, or a transaction. Stabilize the close and the forecast, and hand the permanent hire a working system instead of a backlog.

Project work

Scoped and finite

Audit readiness, forecast rebuilds, reporting on a new ERP, product and channel profitability, inventory and supply chain economics, diligence support, post-close integration.

Where I help most

- A CFO or controller has left, and the board still expects a monthly package.
- The forecast changes every time it is rebuilt, and no one fully trusts the number.
- New capital, debt, or a sponsor has raised reporting expectations overnight.
- A first audit is coming, and the books were not kept with one in mind.
- Revenue is growing but margin is not, and product or channel profitability is unclear.
- A sale is coming, and the financials need to hold up under diligence.

Selected results

\$40M

Recurring savings, from executive vision through board approval

43%

Less inventory, with fill rates improved from 92% to 97%

50%

Faster planning cycle, with better ownership and decision support

2×

Pursuit win rate, via a customer-value approach to proposals

Experience

Emerald Cloud Lab

Zero Foxtrot

Principia21

Chief Financial Officer. Venture-backed life sciences. 2024–2026.

CFO and COO. Private-equity-owned consumer products. 2022–2024.

Co-founder and managing director. Operations strategy and performance improvement for life science, healthcare, industrial, consumer products, and technology clients. 2011–2021.

Earlier operating roles

CFO, COO, and CIO with Screen Innovations, State Industrial Products, and Columbus Components Group.

Dell / Perot Systems

Executive Director, Strategy and Planning. Global leader, Business Design and Operations Effectiveness consulting practice.

Oliver Wyman

Partner, Supply Chain practice.

Arthur Andersen / Accenture

Staff through Associate Partner, with assignments across the U.S., Asia, and Europe.